

Highlights

Dr. Steven Wegner Retires • P. 3

CCPN Conference Recap • P. 4

State Health Plan Contract • P. 8

Healthy Blue Contract • P. 9

Don't miss out on the weekly CCPN participant emails starting this month!

If you need to add a current CCPN participant, update a participant's email address, or have questions about updating your practice's email addresses, please click [here](#) or contact Shelley Kittrell at skittrell@communitycarenc.org.

[July Medicaid Bulletin](#)



New and Exciting Times!

The last few months have been filled with exciting events and developments for CCPN's clinicians.

First, we hope you were able to join us for CCPN's 3rd Annual Clinician Conference in May.

Some of the highlights included presentations/Q & A sessions with many of NC's Medicaid PHPs, a speech from NC State Treasurer Dale Folwell, a demonstration of CCPN's data management tool Practice PerfectSM, and a breakout session for CCPN's Behavioral Health clinical leaders.

You can learn more about what happened at the conference throughout this newsletter.

Second, in the last month, CCPN has secured contracts with the State Health Plan and Healthy Blue (the Blue Cross Blue Shield-Anthem Medicaid PHP).

The State Health Plan contract is CCPN's first statewide contract for a commercially insured population.

Securing the Healthy Blue contract means that CCPN is participating with four out of the five Medicaid PHPs. You can find out more about these contracts on pages 8 and 9.

Finally, after many years of service to CCPN and CCNC, Dr. Steve



Allen Dobson, M.D., Chairman

Wegner has retired. We celebrated his retirement at the Clinician Conference (read more on page 3).

At the conference we also announced the selection of CCPN's new Co-Presidents - [Dr. Greg Adams](#) and [Dr. Conrad Flick](#). I am thrilled that Dr. Adams and Dr. Flick will be serving as CCPN's Co-Presidents.

I am confident these physician leaders will continue to ensure that North Carolina's independent PCPs and Behavioral Health clinicians are well represented and well prepared as the transition to value-based health care delivery continues in North Carolina.

As always if you would like to contact CCPN regarding any questions or concerns, you can email us at adobson@communitycarenc.org or CCPNsupport@communitycarenc.org.

Granville Vance Public Health Connects Primary Care and Behavioral Health

Granville Vance Public Health is a dually enrolled CCPN and PTN practice with two locations in Oxford and Henderson, NC.

The mission of Granville Vance Public Health is to protect and promote health in Granville and Vance Counties.

One key milestone for practice transformation work within primary care at this practice is providing whole person care for patients.

The ability to connect primary care clinicians to their local behavioral health agencies has been a priority.



Staff from Granville Vance Public Health and Daymark Recovery work together to improve care.

These types of relationships are of utmost importance in creating a successful collaboration in providing quality, whole person care for patients.

Granville Vance Public Health has collaborated with Daymark Recovery Services in Vance and Granville Counties to develop a referral relationship.

Both organizations agreed that this collaboration would be

mutually beneficial and would, in turn, provide the patients with better care.

PTN Coaches worked with Granville Vance Public Health and Daymark Recovery Services on this process.

Through meeting and working together, tools have been developed including a referral workflow, a standardized patient referral form from Granville Vance Public Health to Daymark Recovery Services, and a standardized report form used by Daymark to provide referral feedback.

These tools have been tested and modified through PDSA cycles.

Through this collaboration, Granville Vance Public Health has learned:

- The importance of front-line staff who are responsible for referrals. They need to be involved and make suggestions as they are the most familiar with the process and can identify needs and barriers.
- Frequent touch points and multiple follow up meetings are beneficial to discuss how the process is working and if any changes are needed.

Stronger referral relationships have been established and this has facilitated improved patient care.

Both the practice and behavioral health agency share this common goal.

Invoice Questions

Did you receive an enrollment fee invoice and have a question?

If so, please contact Jon York at jyork@communitycarenc.org.

Steve Wegner, MD, Retires; New CCPN Co-Presidents Announced

Steven Wegner, MD, announced his retirement as CCPN's President at the 3rd Annual Clinician Conference.

Dr. Wegner has served as CCPN's President for over two years and has overseen much change during that time with the transition to Medicaid managed care.

He was a principal negotiator with the PHPs, ensuring favorable value-based contracts for CCPN clinicians.

Dr. Wegner's involvement with Medicaid has been far-reaching and extensive; he was instrumental in the creation of Community Care of North Carolina (CCNC), as the founder of one of the original CCNC physician networks, AccessCare.

During the conference, Dr. Wegner announced that his position would be filled by two co-presidents, Dr. Greg Adams and Dr. Conrad Flick.

Dr. Adams has been a pediatrician in Boone for over thirty years at Blue Ridge Pediatric & Adolescent Medicine. He has been a member of the CCPN Board of Managers since July 2016.

Dr. Flick, a family physician, is managing partner and practices full time at Family Medical Associates of Raleigh.

He has also served as a physician consultant to CCPN for the past two years.

At the dinner on Sunday night, CCPN recognized Dr. Wegner's accomplishments by presenting him a plaque and chef's jacket - as Dr. Wegner is an accomplished home chef!

Several of Dr. Wegner's peers also provided the crowd some entertaining anecdotes about Dr. Wegner from over the years.



Dr. Steven Wegner pictured with his wife Lynne Wegner at CCPN's 2019 3rd Annual Clinician Conference in Greensboro, NC.

Board of Managers

*Terry Daniel, MD,
Vice Chairman
Eden, NC*

*Christoph R. Diasio,
MD,
Southern Pines, NC*

*Allen Dobson, MD,
Chairman
Mt. Pleasant, NC*

*Beverly Edwards, MD,
Ahoskie, NC*

*Tagbo Ekwonu, MD,
Charlotte, NC*

*Stephen S. Hsieh, MD,
Lexington, NC*

*Larry D. Mann, MD,
Raleigh, NC*

*Karen Melendez, MD,
Dallas, NC*

*Rueben Rivers, MD,
Fayetteville, NC*

Co-Presidents

*Greg Adams, MD,
Boone, NC*

*Conrad Flick, MD,
Raleigh, NC*

PHP Sessions at Annual Conference

With the launch of Medicaid managed care only a few months away, CCPN was pleased to have our three of our PHP partners present to conference attendees.

Conference attendees went to sessions with Carolina Complete Health, WellCare, and UnitedHealthcare.

Each PHP presented a brief overview of their plans and then opened the floor for questions from conference attendees.



WellCare representatives speaking at the conference: Will Woodell (left) and Troy Hildreth (right).

Both the PHP representatives and the conference attendees have provided positive feedback about these sessions.

Conference attendees enjoyed meeting key representatives from the plans and being able to ask outstanding questions.

PHP representatives enjoyed hearing directly from CCPN providers and practice managers to learn about their concerns.

Common themes from these sessions included questions around plan administration, member enrollment and attribution, shared savings, billing, quality reporting, and behavioral health coverage.

Board of Managers Panel



The CCPN Board of Managers addressed questions from the meeting attendees during the Board of Managers' Question and Answer session. Pictured (l-r): Steve Wegner, MD; Tagbo Ekwonu, MD; Stephen Hsieh, MD; Christoph Diasio, MD; and Beverly Edwards, MD.

CCPN Behavioral Health Leaders Meet, Expand Behavioral Workgroup

At the recent CCPN Clinician Conference, Dr. Karen Melendez, Behavioral Health Representative, CCPN Board of Managers, convened CCPN's Behavioral Health leaders for an informative and interactive meeting covering meaningful topics specific to behavioral health.

It was a wonderful opportunity to discuss the most pressing topics for CCPN's behavioral health clinicians as NC's Medicaid Transformation continues.

Highlights from the meeting include:

Managed Care Contracting - Stan Taylor, CCNC Senior Vice President for Business Development, briefed the group on Managed Care Contracting with the NC Medicaid Prepaid Health Plans (PHPs).

Stan discussed information about behavioral health contracting in general with the Medicaid PHPs and CCPN's specific contract discussions with the PHPs about behavioral health services.

Data Analytics - Carlos Jackson, CCNC's Chief Data and Analytics Officer, gave a demonstration of CCPN's Practice PerfectSM Care ImpactSM Dashboard and led a discussion on behavioral health patient attribution in the dashboard.

The Care ImpactSM dashboard will help clinicians improve the

quality of care they deliver and create better collaborations with other clinicians who treat their patients.

Dr. Melendez updated the group on the Board of Managers' progress on including additional non-MD/PhD behavioral health clinicians in CCPN, gave her vision for a larger CCPN Behavioral Health workgroup, and facilitated a conversation among the Behavioral Health leaders regarding the challenges they currently face in serving Medicaid patients and anticipated new challenges as Medicaid Transformation moves forward.

An invitation has been extended to all of CCPN's behavioral health clinicians to join the **CCPN Behavioral Health Workgroup**.

The workgroup will discuss issues facing CCPN's behavioral health clinicians and propose solutions which they feel should be brought to the CCPN leadership.

The workgroup will meet via conference call on the fourth Wednesday of each month from 1:00pm - 2:00pm.

If you are interested in participating in the CCPN Behavioral Health Workgroup or have any other questions about CCPN please contact us at CCPNSupport@communitycarenc.org.

Story ideas?

If you have suggestions about articles you would like to see in the CCPN Update, please contact:

Shelley Kittrell at
skittrell@communitycarenc.org

PracticePerfectSM CareImpactSM Highlighted at Clinician Conference

Dr. Christoph Diasio, CCPN Pediatrician, and Anna Boone, RN, CCNC Director of Quality Management, showcased the Practice PerfectSM CareImpact DashboardSM in a presentation for the Clinician Conference attendees and shared examples of how this data analytics tool can help practices improve quality of care and outcomes for patients.

After this presentation, several physicians and practice managers received a one-on-one demonstrations of the CareImpactSM Dashboard which

included their practice's data and real examples of how this dashboard can provide unique information and quality improvement support to practices.

Are you interested in learning more about the Practice PerfectSM CareImpactSM Dashboard? Click [here](#) to view a brief video.

If you would like to set up a demonstration at your office, please contact your local CCPN Provider Relations or CCPN directly at

CCPNSupport@communitycarenc.org.

Paul Grundy Gives Keynote at Conference



Paul Grundy, MD, MPH, FACOEM, FAMPC, gave an inspirational keynote speech - "The Power of Primary Care" at CCPN's 3rd Annual Clinician Conference in Greensboro, NC.

Tell Us What's Changed

Have clinicians joined or left your group?

Have you recently changed addresses, phone numbers, or tax identification numbers?

Please let us know!

Contact:
Jon York at
jjork@communitycarenc.org

Secretary Speaks to CCPN Clinicians

State Treasurer Dale R. Folwell, CPA, addressed North Carolina's independent clinicians at the CCPN Clinician Conference and provided the specifics and rationale for the Clear Pricing Project which will transform how the State Health Plan (SHP) reimburses physicians, hospitals, and other clinicians for the services they provide to North Carolina's 700,000 state employees and retirees.

During his speech, Treasurer Folwell explained that he wants to reduce the costs and increase the pricing transparency for the SHP.

In order to accomplish these goals, the State Health Plan Network has been established (*see more about CCPN's SHP contract on next page*) and reimbursement rates for most primary care and behavioral health services covered by the SHP will be set at 160% of Medicare rates.

Secretary Folwell also shared that he understands the importance of independent primary care and behavioral health clinicians who serve patients across the state.

The State Health Plan Network contracts will go into effect on January 1, 2020.

NC Medical Group Managers' Annual Conference



CCPN's booth at the NCMGM Annual Conference focused on 'Win with CCPN: Bringing Value Home.' Rosemary Long, a CCPN Provider Relations Representative is pictured behind the booth.

CCPN is pleased to have entered into a contract to allow our practices to be part of the State Health Plan Network (SHP) effective on January 1, 2020.

The State Health Plan Network was created by the Clear Pricing Project that NC State Treasurer Dale R. Folwell, CPA, announced last year.

CCPN sent the SHP contract to our practices on June 26 and you have 40 days to review the contract and opt-out if you choose.

If you do not opt-out of the contract in 40 days, you will participate in the SHP Network as part of CCPN's contract starting in January 2020.

This review period ends after the July 1, 2019, SHP contract deadline, but in order for CCPN to meet its contract obligations to our participants, the SHP has agreed to this provision.

CCPN plans to work with the SHP in subsequent years to provide analytical support and explore provider incentives.

Some important points about this contract:

- If a CCPN practice **has** already signed an agreement to participate in the SHP, you do not need to do anything. Your practice will be included in the CCPN SHP agreement.
- If a CCPN practice **has not** already signed an agreement to participate in the SHP, you do not need to do anything. You will be included in the CCPN SHP agreement and will have the opportunity to opt out if desired.
- If you do not want to be part of the CCPN-SHP agreement, you will need to opt out of the CCPN-SHP agreement.

Under the new statewide SHP contract, clinicians will be paid on a reference-based model tied to Medicare rates. The new SHP contract recognizes the value of primary care.

Primary care and behavioral health clinicians will be paid 160% of the 2018 Medicare fee schedule for most of the services that they deliver which will represent a significant increase in reimbursement for the majority of CCPN participants.

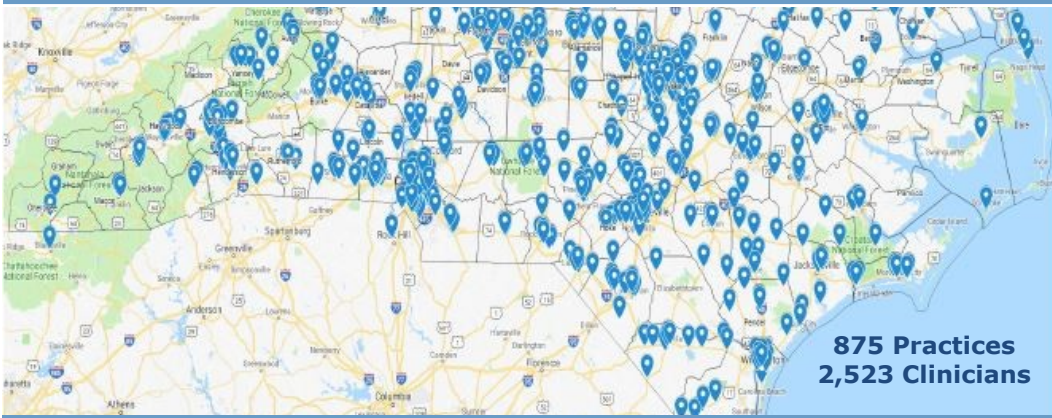
CCPN is delighted that vaccine administration is included as one of the services which will be paid at 160% of the 2018 Medicare rate.

If you have any immediate questions, you may contact your local CCPN Provider Relations Representative or email CCPN directly at CCPNSupport@communitycarenc.org.

Project ECHO



Register for Project ECHO sessions [here](#).



[Click for a full list of CCPN practices](#)

CCPN Contracts with Healthy Blue

After many months of negotiations, CCPN executed a contract with Blue Cross Blue Shield - Anthem/Amerigroup ("Healthy Blue"), the Blue Cross Blue Shield Medicaid PHP, at the end of June.

Some of the key facts about this contract are:

- CCPN practices should have received this contract on June 28. If you have not received this contract yet please contact us at CCPNSupport@communitycarenc.org.
- CCPN practices have 40 days to review the CCPN-Healthy Blue contract and opt-out of the contract if the practice chooses to do so. If a CCPN practice does not want to participate in the CCPN-Healthy Blue contract, they must opt-out during this 40-day period.
- If a CCPN practice has already signed a Healthy Blue contract, the CCPN-Healthy Blue contract will supersede prior agreements. If a CCPN practice does not want to participate in the CCPN-Healthy Blue contract, they will need to opt-out of the CCPN-Healthy Blue contract.
- If a CCPN practice has not already signed a Healthy Blue contract and wants to participate in the CCPN-Healthy Blue contract, **you do not need to do anything**. By way of CCPN's single-signature authority, your practice will participate in the CCPN-Healthy Blue contract.

If you have any questions about the CCPN-Healthy Blue contract, please get in touch with your local CCPN Provider Relations Representative or contact CCPN directly at CCPNSupport@communitycarenc.org.

Contact Us

Denise Levis Hewson
Chief Operating Officer, CCPN
dlevis@communitycarenc.org

Shelley Keir
Vice President, CCNC
skeir@communitycarenc.org

2300 Rexwoods Drive
Suite 340
Raleigh, NC 27607

