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CCPN Is Focusing on Members' Priorities

From Steve Wegner, MD, CCPN Chief Executive Officer

As I start my tenure as CCPN's Chief Executive Officer, I am excited about the opportunities we have to prepare North Carolina's independent primary care physicians, ob/gyns, and behavioral health clinicians to thrive in the ever-changing healthcare environment.



As CEO it is my job to listen to you - our clinicians - so CCPN can support you as you work to provide high quality care and adjust to new quality-based payment models.

Many members have already shared with me two topics which they consider to be critically important: Medicaid reform and CCPN's contracts with managed care organizations. You will receive regular updates on these topics

I am pleased to announce Dave Richard, Deputy Director for the NC Division of Medical Assistance will be speaking on Medicaid Reform at CCPN's Second An-

nual Clinician Conference in April. In addition, Dr. Patrick Conway, President and CEO of Blue Cross Blue Shield of North Carolina will speak at the conference on value-based payments. I hope you will join us at the conference so you can hear directly from these speakers on these important matters.

Many managed care organizations have contacted CCPN about collaborating to serve various populations across North Carolina. CCPN is evaluating these potential partnerships through a contracting committee – with dedicated focus on both pediatrics and adults. I am the chairperson of this committee. As the committee's work progresses I am committed to communicating with you about our findings. If you have specific questions in the meantime please contact me directly at swegner@ncaccesscare.org or 919-623-5139.

The articles on the Second Annual Clinicians Conference (see page 2) and Medicaid Reform (see page 5) provide additional information as well.

I look forward to working with you in my role as CEO. If you have anything you want to share with me about CCPN and how we can work to support you, please contact me.

Board of Managers Update

The CCPN Board of Managers met via conference call the evening of February 15th.

The primary purpose of the call was for Dr. Steve Wegner to review the technology requirements for CCPN and a description of the letter that will be sent to CCPN practices.

The Board also discussed the potential opportunities and approaches with the managed care organizations (MCOs) that may respond to the Medicaid RFP. The next Board meeting is scheduled for March 15, 2018.

Second Annual Clinician Conference Theme:

Better Together—

Defining the Future of Health Care In North Carolina

Do you want to learn more about Medicaid Reform and the evolution of health care delivery to value-based care?

The CCPN Second Annual Clinician Conference will feature speakers on these topics and many others.

- Dave Richard, Deputy Director for the NC Division of Medical Assistance, will speak on Medicaid Reform
- Dr. Patrick Conway, President and CEO of Blue Cross Blue Shield of NC, will speak on Delivery

Model and Payment Reform to Get Better Value.

- Dr. Art Jones, Principal, Health Management Associates, will speak on Value Based Payment Reform: Managing Health Care Risk.



The theme of this year's conference is ***Better Together: Defining the Future of Health Care in North Carolina.***

We hope you can join us April 29 - 30 at the Grandover Resort in Greensboro to hear from these expert speakers. [Register now!](#)

Board of Managers

*Greg Adams, M.D.,
Boone, NC*

*Debbie Ainsworth,
M.D.,
Washington, NC*

*Terry Daniel, M.D.,
Vice Chairman
Eden, NC*

*Allen Dobson, M.D.,
Chairman
Mt. Pleasant, NC*

*Beverly Edwards,
M.D.,
Ahoskie, NC*

*Stephen S. Hsieh,
M.D., Lexington, NC*

*Larry D. Mann, M.D.,
Raleigh, NC*

*Ted Nifong, M.D.,
Winston-Salem, NC*

*Rueben Rivers, M.D.,
Fayetteville, NC*

Provider-led



Patient-focused

CCPN Connects Charlotte Physicians with WellCare

NC Tracks Update

Incorrect Billing Location is a common claims error.

For more information about fixing these problems, [click here](#).

EverMed Vaccine Change

Based on feedback from our CCPN clinicians, vaccine administration has been removed from the list of included Direct Primary Care (DPC) services with EverMed.

All vaccines and vaccine administration charges will be billed to patients' Insurance plans.

Please [click here](#) for more information on how to enroll as a DPC provider.



On February 6, Community Care Partners of Greater Mecklenburg invited CCPN to their Independent Provider meeting in Charlotte.

There was a lot of robust discussion with the providers particularly interested in EverMed DPC and the future of Medicaid reform. Dr. Steve Wegner, the new Chief Executive Officer of CCPN, was there to introduce himself and answer concerns about value-based care.



The meeting also served as an opportunity to introduce WellCare to these independent providers. Dr. Bob London, South Carolina Senior Medical Director, and Michael Conforti, Senior Director of Market Operations, provided an overview of WellCare and the different Quality Improvement programs they have implemented in other states.

Cabarrus Health Alliance Sees Positive Results After Adding Licensed Clinical Social Worker

Cabarrus Health Alliance, a practice that is part of the Practice Transformation Network (PTN) serves a pediatric population

- that is predominantly low-income (92% Medicaid),
- from at-risk communities,
- and that faces multiple adverse childhood experiences.

These social determinants place many children in high need of emotional and behavioral therapeutic support. There was frustration with the lack of resources available to families with identified mental and behavioral health needs.

Referral to offsite agencies often means a lapse in time before a need can be addressed, potential transportation barriers, and lack of care continuity.

To improve access to needed behavioral health services and continuity of care with primary care clinicians, Cabarrus Health Alliance began to offer *integrated* in-house behavioral health services provided by a licensed clinical social worker. These services include mental health assessment, intervention, and coordination with specialized and long term mental health care needs.

This has enabled the practice to quickly and effectively respond to mental health issues during pediatric exams.

The addition of a licensed clinical social worker has been extremely well received by both staff and families.

Since this service began in July 2017, the practice has effectively identified and responded to more than 200 families facing psychiatric and behavioral health issues, formed new partnerships with several mental health agencies, and increased protective factors in the children served.



Laura Pierce, LCSW

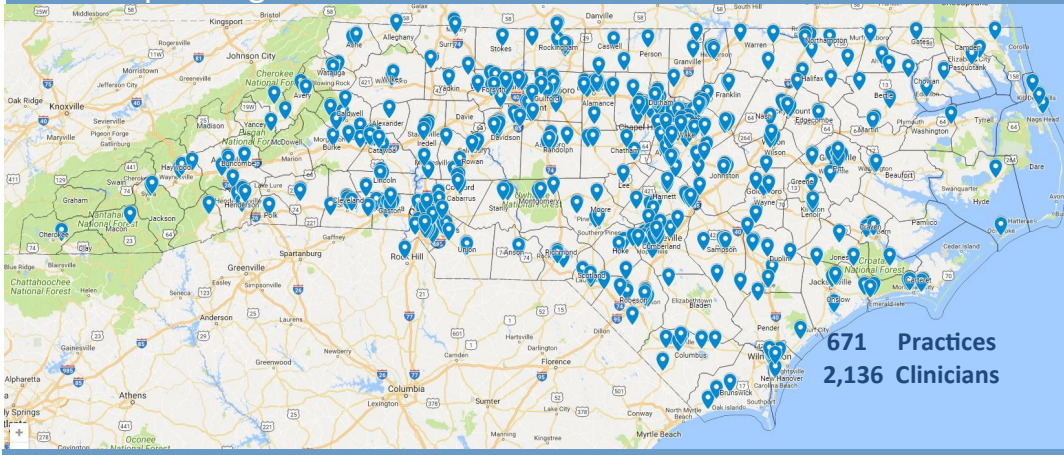
Practice Transformation Assistance Is Available

Did you know that by the end of 2018, 50% of Medicare payments will be tied to a value-based reimbursement model, 90% of Medicare payments will be linked to quality improvement, and that in 2019 Medicaid Reform is scheduled to be implemented in NC?

Do you need practice transformation support to help prepare for value-based payment and Medicaid reform? If so please contact Andy Smitley at asmitley@n3cn.org or 919-745-2357.

Practices that qualify can receive assistance such as an on-site transformation coach, innovative tools to help your practice save money, assistance in qualifying for CMS incentive payments, and expertise in better understanding your data and getting more from your EHR. To qualify, you must have a functioning EHR, not be part of an ACO, and not already be part of the CCNC-PTN program.

CCPN: Spanning North Carolina



Welcome New Practices

Alamance Family Practice
Biltmore Medical Associates
Faith Medical Center
Faith Medical Center Annex
Hickory Grove Pediatrics
Innerlogic, LLC
Spectrum Family Medicine, PLLC

[Click for a full list of CCPN practices](#)

CCPN Gives Practices An Edge In Navigating Medicaid Changes

Big changes are coming to Medicaid. Medicaid is slated to begin contracting with Managed Care Organizations (MCOs) in 2019. Many of the details on plan and payer expectations regarding provider contracting will be revealed in the upcoming RFP (Request for Proposal). The current RFP release date is April 2018, but an approved Federal waiver is desired to be in place before the RFP can be released.

Currently, all potential Medicaid plans are actively recruiting practices to improve their participating practice numbers for their proposal and response to the RFP. All of these same potential Medicaid plans are in discussions with CCPN and they are excited about working with CCPN and our high-performing network of independent primary care clinicians. CCPN already has signed Letters of Intent with several of the plans, and more are on the way.

As a CCPN practice, you are part of our non-exclusive CIN (Clinically Integrated Network), which allows you to opt-out of any contract CCPN brings to you. While CCPN cannot tell you who to sign up with, you have time before you must make a decision. It may make sense to wait and see which three to five Medicaid MCOs are chosen through the RFP process. Read all agreements carefully, as some may specify you have to give up your right of refusal to participate with another plan.

CCPN believes primary care clinicians will be stronger together. Our expectation is that we will get favorable terms for our practices with the final MCO plans. If you have additional questions, please contact a member of the CCPN staff.

Tell Us What's Changed

Have clinicians joined or left your group?

Have you recently changed addresses, phone numbers, or tax identification numbers?

Please let us know!

Getting Involved

Want to know more about CCPN committees and how you can get involved with CCPN?

Contact:
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